

Video Production Checklist for Financial Advisors

Getting started with video is pretty daunting. This checklist will get you through your first video and hopefully many more.

1

CHOOSE A SPECIFIC TOPIC

Brainstorm a list of 10 topics and prioritize by your top customer challenges

Consider

- Top questions from clients
- Biggest friction points when on boarding

2

CREATE A CONCEPT DRAFT

Create an outline

Develop main message

Add supporting bullet points

Organize into a coherent flow

3

FINALIZE SCRIPT

Run through Hemingway App to simplify

Read the script out loud to make sure it flows well

Break the script up to 1-2 sentence segments

4

LIGHTING

Lighting is the top factor in making your shot look good

Make sure that the light sources are in front of you

Go to a window and make sure you're facing the outside

Use a lamp or brightly lit computer screen

5

SOUND

Get your microphone as close to your subject as possible for the best audio and use a second iPhone

Use a second iPhone or an external microphone adapter e.g. Sennheiser ME66 with a KV microphone adapter to send audio directly into your iPhone

Clap once for the start of each take as a reference point for synching the dedicated audio track with the bad sound from the video recording

6

VIDEO

Shoot in 1-2 segments if using a laptop camera

Make sure the camera is pointing slightly downward at the subject if using an iPhone camera

Don't shoot vertical video since it will be viewed widescreen

Use a tripod with an iPhone for stable shots

Cover the lens for a second or two after a good take for easier editing

Use the exposure focus lock if using an iPhone to stop auto refocusing

Create 10-15 seconds of "B roll" clip or additional footage for editing later

7

EDIT

Use video editing software iMovie(Mac users) or Magix Movie Edit Pro (Windows)

Use the additional footage (B-roll) to hide the edits between each part of your script

8

PUBLISH AND EMBED

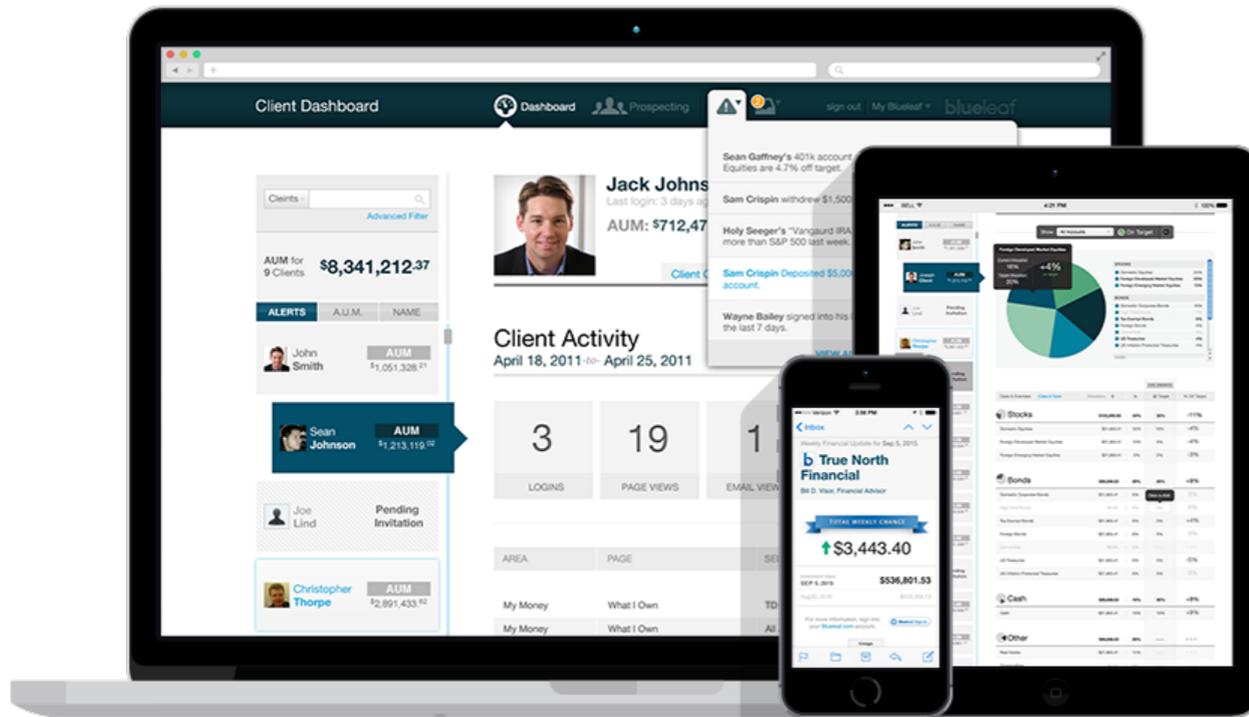
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Do more for your clients, with our simple integrated components and workflows to help you grow financial advisory relationships.



Prospecting Tools (new)

Close like a boss. Build trust and win clients faster by easing prospects through your funnel.



Asset Discovery (new)

Find ALL the assets. Our unique onboarding process will uncover assets no matter where they are.



Goal Tracking (new)

Encourage clients. Automatically track clients' savings toward goals and help them along.



Client Communication

Show clients your value. Automated communications that build client confidence.



Tracking & Alerting

Know before they do. Track assets anywhere automatically so you know BEFORE your clients.



Client Portal

Open 24 hour/day. World class advice now includes world class access and transparency.



Account Aggregation

See it, service it, grow. With access to over 21,000+ institutions you'll see it all.



Performance Dashboards

Reports that build relationships. Traditional reporting doesn't do it. But our dashboards do.



Client Support

You're NOT the Geek Squad. Why should you support client tech? You shouldn't so we do.